



17 June 2010

Businessman Institute • Warsaw • Trakt Lubelski 40A

# POLISH PRIVATE EQUITY FORUM

Future of Private Equity in Poland – Barbarians at the gate, at last?

Does recent acceleration of Private Equity activity suggest the beginning of a new era of leverage buyouts in Poland? What are the key trends expected for Private Equity in Poland for 2010 and beyond? What is Poland position among Central Europe economies in Private Equity development?

## Agenda

9:00 - 9:30 Registration & Networking Coffee

9:30 - 10:00 **Polish Private Equity market overview**

- Key players on the Polish market
- Recent transactions and key statistics
- Expected trends
- Impact on the Polish economy

**Jacek Siwicki - Enterprise Investors**

10:00 - 10:30 **"Barbarians at the gate" - Company seizing and pulling back stock company in Poland.**

- View on Public-to-Private
- Future of P2Ps in Poland
- Market participants understanding of P2P dynamics
- Case study: Wydawnictwa Szkolne i Pedagogiczne

**Monika Morali - Efinowicz - Advent International**

10:30 - 11:30 **Small & medium size enterprise segment - will it become the key focus area for Private Equity in Poland?**

- Return to small and medium enterprise - reasonable strategy after collapse of the finance market Leveraged Buyout for large companies
- The growth of finance transaction exclusively based on Private Equity capital
- Do small and medium enterprises have good perspectives?

**Moderator: Mec. Dariusz Tokarczuk - Gide Loyrette Nouel**

**Maciej Cieslak - Holon; Jacek Korpala - Arx Equity Partners; Piotr Misztal - SGAM Eastern Europe Fund;**

11:30 - 12:00 Networking coffee

12:00 - 13:00 **Availability of LBO financing in Poland - will 2010 bring a material positive change?**

- Development of LBO debt market in Poland in the recent years
- 2010 - year of recovery?
- Structural strengths & weaknesses of the Polish LBO debt market

**Moderator: Cezary Stypułkowski - JP Morgan;**

**Małgorzata Nesterowicz - Bank Zachodni WBK S.A.; Paweł Grześkowiak - Gide Loyrette Nouel; Dieter Lobnig - UniCredit Corporate & Investment Banking / Bank Pekao S.A.; Zbigniew Rekus - MID Europa;**

13:00 - 14:00 Lunch break

14:00 - 15:00 **Future of Private Equity in Poland**

- Key trends in Polish Private Equity market
- Current situation on merger and acquisition market and change prospects for 2010
- Private Equity favourite sectors
- Investor appetite for Poland

**Moderator: Jacek Chwedoruk - Rothschild Polska;**

**Sławek Janiszewski - Pricewaterhouse Coopers; Krzysztof Krawczyk - Innova Capital; Edward MacDonald - Capital Advisory; Bartłomiej Trzebiński - EQT Partners;**

15:00 - 15:30 Networking coffee

15:30 - 16:30 **Private Equity after the crisis**

- The impact of the crisis on valuation of Private Equity
- Stock Exchange - what has changed from Private Equity point of view
- Catalysts of inhibitors of Private Equity growth in Poland
- Change of funds approach to investment into companies

**Witold Radwański - Krokus PE; Neil Milne - Abris; Khai Tan - Bridge Point; Cezary Pietrasik - Warburg Pincus;**

16:30 - 20:00 Networking Cocktail